



2018 FALL INBOUND GRAIN POLICY

- CORN MOISTURE DISCOUNT
 - Discounts start at 15.2, 15.1 = no discount
- SOYBEAN MOISTURE DISCOUNT
 - Discount starts at 13.1. If your sample comes up 13.1, we will re-run the sample and you will be given the moisture of the second sample, higher or lower. (will NOT go over 13.5)
- SPOT GRAIN
 - All spot grain will be priced at the close of the business day. (In the evening)
 - To avoid basis or market risk you can contract ahead.
 - Grain spotted on Fridays will get Friday's closing price. Grain spotted Saturday or Sunday will get Sunday night's closing price.
- FILLING CONTRACTS
 - Bushels will be applied to contracts first, unless prior arrangements were made. Prior to filling contracts, we need to know where the overrun bushels are going. We will contact you when you are close to filling all your contracted grain to see what you would like to do (spot, spot/defer, storage etc.). You have until the close of business the following day to do something with the grain placed in storage. After that point, if you have not contacted us, you will be assessed minimum storage charges and shrink will apply. Again, you assume market and basis risk by placing in storage.
- TICKET MAINTENANCE
 - If you would like farm names on tickets, please let scale house or pit guys know.
 - If you are hauling for someone else and would like freight deducted please let scale operators know.
 - Please call with any issues on tickets. We will look into the issue.
 - Please avoid leaving your truck or tractor on the scale to contact scale operators. You can call us or pull off the scale to the right and come see us.
- HOURS
 - Fall hours will be posted on both our website and in our scale house. We ask that you follow posted hours. 8 pm means that you are across the scale by 8 pm, so please plan accordingly. We will do our best to accommodate your needs.
- STAGING AND TARPING
 - Please un-tarp before you reach the scale. DO NOT UN-TARP on the scale unless it is raining in which instance, we ask that you re-tarp before leaving the scale.
 - We also ask, when multiple trucks are inbound at the same time we stage in front of the shop at the north location. Please pay attention to those who have right away and allow empty trucks to scale out before full truck hit the scale.